

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES	
			J	1	32
2. AMENDMENT/MODIFICATION NO. 0001	3. EFFECTIVE DATE 21-Feb-2011	4. REQUISITION/PURCHASE REQ. NO.		5. PROJECT NO.(If applicable) 11-001	
6. ISSUED BY AFGHANISTAN DISTRICT SOUTH (AES) US ARMY CORPS OF ENGINEERS APO AE 09355	CODE W5J9LE	7. ADMINISTERED BY (If other than item 6)		CODE	
		<b>See Item 6</b>			
8. NAME AND ADDRESS OF CONTRACTOR (No., Street, County, State and Zip Code)			X	9A. AMENDMENT OF SOLICITATION NO. W5J9LE-11-R-0014	
			X	9B. DATED (SEE ITEM 11) 22-Jan-2011	
				10A. MOD. OF CONTRACT/ORDER NO.	
				10B. DATED (SEE ITEM 13)	
CODE			FACILITY CODE		
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS					
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offer <input checked="" type="checkbox"/> is extended, <input type="checkbox"/> is not extended. <p>Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:          (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted;          or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.</p>					
12. ACCOUNTING AND APPROPRIATION DATA (If required)					
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.					
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.					
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(B).					
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:					
D. OTHER (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.					
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)					
The purpose of this amendment is as follows:					
1. Proposal due date of 22 February 2011 is changed to 04 March 2011. 2. Questions and Answers are hereby stated in this amendment. 3. Solicitation/RFP Section 00110 is hereby revised in this amendment. 4. Solicitation/RFP Section 00120 is hereby revised in this amendment. 5. Solicitation/RFP Section 01015, item 3.12, is hereby revised in this amendment.					
--- SEE CONTINUATION PAGES ---					
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.					
15A. NAME AND TITLE OF SIGNER (Type or print)			16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)		
			TEL: _____ EMAIL: _____		
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA		16C. DATE SIGNED	
_____ (Signature of person authorized to sign)		BY _____ (Signature of Contracting Officer)		21-Feb-2011	

SECTION SF 30 BLOCK 14 CONTINUATION PAGE

**SUMMARY OF CHANGES**

**The following items are applicable to this amendment:**

**SECTION 00010 - SOLICITATION CONTRACT FORM, STANDARD FORM 1442,  
SOLICITATION, OFFER, AND AWARD, Item 13.A.:**

FROM:

Sealed offers in original and 3 copies to perform the work required are due at the place specified in Item 8 by 02:00 PM (*hour*) local time 22 Feb 2011 (*date*). If this is a sealed bid solicitation, offers must be publicly opened at that time. Sealed envelopes containing offerors shall be marked to show the offeror's name and address, the solicitation number, and the date and time offers are due.

TO:

Sealed offers in original and 3 copies to perform the work required are due at the place specified in Item 8 by 03:00 PM (*hour*) local time 04 March 2011 (*date*). If this is a sealed bid solicitation, offers must be publicly opened at that time. Sealed envelopes containing offerors shall be marked to show the offeror's name and address, the solicitation number, and the date and time offers are due.

**QUESTIONS AND ANSWERS:**

1. Page 22, 11. Specific Instructions for the Technical Proposal, (2) “Format and Contents of the Technical Proposal and List of Tabs. The original and all copies of the technical proposal shall be appropriately labeled as such. Each set shall be organized using the tabs specified in the following chart. Note: The main tabs directly correlate to the evaluation factors identified in Section 00120.”

**Q1:** If only softcopy proposals are required and submitted, are divider pages labeled as the appropriate tab satisfactory for this requirement?

**A1:** See revised Section 00110 and 00120 in this amendment.

2. Page 23, 11. Specific Instructions for the Technical Proposal, (3) Page Limitations. The following page limitations are established for each factor described above: “Factor 4, Security – Limited to 2 pages” AND Page 26, (iv) Tab 4: Factor 4, Security Plan: “The Offeror must provide a summary draft Security Plan specific to the geographic area of the project location. The plan must discuss how the specific requirements documented in Technical Specification Section 01040 Titled: Security will be met. The plan must specifically address your plan to hire, and train, the security force; and a description of your employee vetting/screening process...”

**Q2:** Given the amount of information requested and the fact that Offerors USACE-AED-accepted Security Plans are usually 10 pages to 15 pages long, would USACE AES consider expanding the page limitation for Factor 4 to 10 pages?

**A2:** See revised Section 00110 and 00120 in this amendment.

3. Page 26, C. Sub-factor 3: Schedule: “The offeror must provide a detailed schedule showing the major components of work and the critical path in order to meet the performance period. Schedule shall be shown in tabular method and Gantt chart. Schedule should show a clear understanding of the project and the major components of the work.

**Q3A:** With such a complex, multifaceted project, would USACE AES consider exempting the schedule from the Factor 3, 12 page limitation in order for Offeror to “provide a detailed schedule showing the major components of work?”

**A3A:** No. The tabulation and Gantt chart clearly and efficiently identify major work components and critical paths without excessive pagination. See revised Section 00110 and 00120 in this amendment.

**Q3B:** With such a complex, multifaceted project, would USACE AES consider allowing the use of 11” X 17” paper for the schedule?

**A3B:** No. See revised Section 00110 and 00120 in this amendment.

4. Page 48, 5.3 Facilities, 5.3.1 General Requirements for Facilities, “Interior partitions in K-span structures shall be CMU or metal sandwich panels at the Contractors option, however walls must adequately provide fire protection separation where required.”

**Q4:** Would the Government accept a 1-hour fire-rated ASTM C36 Type X gypsum board with steel stud wall system meeting ANSI/UL 263 Design No. U404 as a cost effective interior partition alternative to “CMU or metal sandwich panels?”

**A4:** The proposer shall respond as read. See revised Section 00110 and 00120 in this amendment.

5. Scope of Work (Specification 01010), Section 5.3.30, page 19. This section indicates that the football field is to be constructed, but no standard drawings were provided.

**Q5:** Will standard drawings be provided by the Government or will the contractor be responsible for the design of the football field?

**A5:** A football field is not a facility and does not require standard drawings to be provided.

6. Scope of Work (Specification 01010), Section 5.3.36.6, page 23. This section indicates that demolition of existing fencing is required.

**Q6:** What is the composition of the existing fence and fence foundation to be removed and what is the quantity of fencing to be demolished?

**A6:** The proposers will have an opportunity to visit the site for inspection of this question.

7. Scope of Work (Specification 01010), Section 6.1, page 24-25. This section indicates that the contractor shall remove and dispose of all debris, concrete, buildings and foundations. The section specifically indicates five (5) items which are required to be demolished (guard tower, Hesco barriers, chain link fence, anti-vehicle barrier and sewage channel), however also indicates that demolition of facilities are not limited to these five (5) items.

**Q7:** Please provide a complete list with a detailed description of the required material to be removed as well as the quantity of material to be removed.

**A7:** The proposers will have an opportunity to visit the site for inspection of this question.

8. Scope of Work (Specification 01010), Section 6.4.1, page 27. This section indicates a capacity factor of 1.25. Specification 01015, page 11 indicates the capacity factor is 1.50.

**Q8:** Which capacity factor is required for this project?

**A8:** The correct capacity factor is 1.5

9. Scope of Work (Specification 01010), Section 6.4.1, page 27. This section is titled Water Well(s), Well House(s) and Booster Pumps (Option Items). Specification 01010, page 10 indicates that Well house(s) and water well are optional items.

**Q9:** Please confirm that only the well house(s) and water well are option items.

**A9:** Section 5.3.2 (page 10) is a list of facilities and requirements and does not provide details. Section 6.4.1 (page 27) describes in details the facilities listed on section 5.3.2, including bid options. The proposer is responsible for the interpretation of the specifications.

10. Scope of Work (Specification 01010), Section 6.5, page 27. This section indicates that the new WWTP shall model the existing WWTP's treatment processes.

**Q10:** Please provide as-built drawings and design analysis for the existing WWTP.

**A10:** The proposers will have an opportunity to visit the site for inspection of this question.

11. Scope of Work (Specification 01010), Section 6.5, page 27. This section indicates that the new WWTP expansion shall be located in an area outside of the existing Camp Sayer compound perimeter.

**Q11:** Will the WWTP be required to be secured by a perimeter fence or wall? If yes, please provide the requirements of the perimeter security.

**A11:** WWTP will be alongside existing WWTP, which is inside current perimeter.

12. Scope of Work (Specification 01010), Section 6.6, page 28. This section indicates that the central power plant shall be designed for power supply to all building included on Camp Sayer.

**Q12:** Confirm that the central power plant must provide power for all new and existing facilities at Camp Sayer. Please provide as-built drawings and design analysis for all existing construction at Camp Sayer so the central power plant can be adequately designed.

**A12:** : The proposers will have an opportunity to visit the site for inspection of this question.

13. Scope of Work (Specification 01010), Section 6.6, page 28. This section indicates that the facility containing the generators shall be designed and constructed to accommodate three (3) additional generators for future expansion.

**Q13:** Please provide specific design criteria for the future expansion.

**A13:** The proposer shall only consider the current contract advertised; future work is not the responsibility of the proposers. The government is under no obligation to disclose future plans or proposed work not related to this advertisement. Design criteria for all generators was provided.

14. Scope of Work (Specification 01010), Section 6.5, page 28. This section indicates that the fuel storage area must be designed to accommodate additional tanks for future expansion at the power generation facility.

**Q14:** Please provide specific design criteria for the future expansion.

**A14:** The proposer shall only consider the current contract advertised; future work is not the responsibility of the proposers. The government is under no obligation to disclose future plans or proposed work not related to this advertisement. Design criteria for all tanks was provided.

15. Scope of Work (Specification 00150), Section 2.0, page 2. This section indicates that weekly coordination meetings are required.

**Q15:** Are all listed personnel required to attend in person or will conference calls be acceptable?

**A15:** The government is not responsible for any deficiencies in reading contract English. The proposer is responsible for interpretation of the contract specifications.

16. Scope of Work (Specification 01015), Section 1.8, page 3. This section indicates that NFPA 13, Fire sprinkler Code is required for this project. Section 4.2.2, page 34 indicates that sprinkler systems are not feasible due to the lack of adequate water volume.

**Q16:** Confirm that sprinkler systems are not required for any facility for this project and that NFPA 13 is not applicable for this project.

**A16:** The government is not responsible for any deficiencies in reading contract English. The proposer is responsible for interpretation of the contract specifications. This question indicates either a lack of reading the specifications or understanding of contract English.

17. Scope of Work (Specification 01015), Section 2.2.2, page 8. This section indicates that demolition of a perimeter Hesco wall and fence shall be removed as well as one guard tower.

**Q17:** Please provide quantity of perimeter Hesco wall and fence to be demolished as well as as-built drawings for the guard tower.

**A17:** The proposers will have an opportunity to visit the site for inspection of this question.

18. Scope of Work (Specification 01015), Section 2.2.2, page 8. This section indicates that the existing anti-vehicle trench shall be backfilled as necessary.

**Q18:** Please provide the typical cross section of the existing anti-vehicle trench as well as the length which is required to be backfilled.

**A18:** The proposers will have an opportunity to visit the site for inspection of this question.

19. Scope of Work (Specification 01015), Section 2.3.1.6.1.1, page 11. This section indicates that the crash beam shall be designed to stop a large truck in the down position.

**Q19:** What is the required design speed for the large truck which is to be stopped?

**A19:** The requested information was provided in the specification.

20. Scope of Work (Specification 01015), Section 2.4.1.8, page 14. This section indicates that steel or concrete ground storage reservoir to be located on the ground surface and elevated tank.

**Q20:** Is the ground storage reservoir required to be on the ground surface or elevated?

**A20:** The proposer is directed to read section 01010 for the information requested. Section 01010 provides scope information; section 01015 provides technical requirements for the scope section 01010. Sufficient information is contained within the advertisement to answer this question.

21. Scope of Work (Specification 01015), Section 2.6.2, page 30. This section indicates that the Geotechnical Engineer shall have professional registration.

**Q21:** What are the requirements of the professional registration such as jurisdiction?

**A21:** The professional engineering requirements are sufficiently explained within the advertisement.

22. Scope of Work (Specification 01015), Section 4.2.1, page 33. This section indicates that K-Span system shall meet or exceed local and international building codes.

**Q22:** What local codes are required for this project?

**A22:** The proposer is responsible for determining local code requirements, if any.

23. Scope of Work (Specification 01015), Section 4.2.1, page 34. This section indicates that the G.C. shall have a complete line of field testing equipment, and can mobilize it to any location, and conduct comprehensive tests and analysis of conditions in-the-field.

**Q23:** Please identify what specific field testing equipment is required for this project.

**A23:** The proposer is responsible to determine what field testing equipment is necessary to complete this project.

24. Scope of Work (Specification 01015), Section 4.6, page 35. This section indicates that the building design shall utilize solar heating by orientating the buildings and wind breaks, insulation and exterior window shading techniques to reduce building heat loss and heat gain.

**Q24:** Have these design requirements listed above been taken into consideration of the master plan shown on drawing C-100? If these requirements have not been taken into consideration then confirm that solar heating, wind breaks, insulation and exterior window shading techniques are required for this project.

**A24:** The proposer is responsible to determine the contract requirements from both the drawings and specifications provided. Standard drawings were provided; the spec section 01015 requests solar heating, etc, be considered.

25. Scope of Work (Specification 01015), Section 4.7, page 35. This section indicates that all exterior entry ways to be covered and protected by rain gutters and diverters as to not have water falling on the entry ways to all buildings.

**Q25:** Are rain gutters and diverters required for all exterior doors and all facilities? Please describe what is type of rain diversion system is required for K-Span facilities?

**A25:** The proposer is responsible to design any requirements not shown on the drawing.

**Q26:** Can the contractor expect to change roads from Asphalt to concrete?

**A26:** No.

**Q27:** Where will the site access be? Will there be more than one access point? Who will control the site access?

**A27:** There will be one main ECP and one construction/contractor ECP. Manning of the contractor ECP must be included in the approved Security Plan.

**Q28:** What will be the badge system that operates on the site?

**A28:** Contractor will provide a badge system for contractor employees. At a minimum, a numbered badge that corresponds to a name on a roster will be worn at all times while on the ANA Base.

**Q29:** Standards – UL or CE, what will prevail?

**A29:** Ample information regarding standards is provided within section 01015.

**Q30:** Construction water – are contractors free to drill their own water wells?

**A30:** Wells must be approved by USACE COR.

**Q31:** How many wells exist on the present site?

**A31:** Two wells currently exist.

**Q32:** Will the contractor have to tie into existing utilities, i.e., water and sewage?

**A32:** Yes.

**Q33:** Will the USACE have any staff on site permanently? If so, will we be expected to support them? And if so, what are the requirements?

**A33:** **USACE will have no permanent staff on site. If the need arises, USACE will coordinate with US and Italian Mentor Teams for any and all requirements.**

**Q34:** Will there be commonality of equipment, i.e., light fittings already in use thereby aiding the O&M requirement?

**A34:** Commonality of equipment should be first option by contractor.

**Q35:** Will contractors be permitted to site a batch plant that straddles the perimeter fence thereby negating concrete trucks going through the Security Gates?

**A35:** Yes, but location must be approved by USACE COR.

**Q36:** Sequencing and Phasing – will contractors be able to work in a single phase?

**A36:** The proposer is directed to read and follow the advertisement specifications.

**Q37:** Can an area be cleared that could allow small twin prop planes to use? A dirt strip as per the Farah runway will permit a Beechcraft and AN 32 to land. It would also permit military C130 aircraft to land. Would USACE consider funding the creation of a Landing Strip close the camp?

**A37:** Aircraft in size up to a C130 routinely land at FOB Farah. It is approx 5 km from FOB Farah to Camp Sayar.

**Q38:** Please confirm the site for Buildings 201, 313, 602, 130 and 613?

**A38:** 201, 313, 602, 613 located as per drawing. Bldg 130 not listed.

**Q39:** The following buildings were not included in the Phases: Buildings 114, 115, 116, 134, 135, 701 and 702 – please confirm these building are in the build schedule?

**A39:** All buildings listed in the question were shown in the bid schedule. In the bid schedule, 114 and 134 are motor pool areas, 115 and 135 are vehicle fuel areas, 116 is parking lots and 701 and 702 are parade grounds and bleachers.

**Q40:** Beneficial occupancy will offered to the user at some stage. Who will be responsible for fencing sites to keep Afghan soldier off construction sites? This will be for security of equipment more than site safety.

**A40:** Contractor will be required to provide all necessary security.

**Q41:** Will Afghans be able to live inside the ANA base?

**A41:** Yes, in contractor furnished facilities.

**Q42:** Will the client accept a 6-day working week so that Fridays can be given to the locals as a rest day?

**A42:** USACE will not dictate working schedules.

**Q43:** Will the USACE certify a Lab for testing materials?

**A43:** Yes. USACE has a lab certification process with AES.

**Q44:** Can radios/ mobile phones be used on the ANA base?

**A44:** Yes. However, reception is extremely poor on the ANA Base. Cell phones may not be a viable resource to conduct business.

**Q45:** Is vehicle registration required on the ANA base?

**A45:** Yes. At a minimum, a security check of the vehicle will be done and a vehicle pass will be given.

**Q46:** Is the ANA base a “blacked out site” at night?

**A46:** No.

**Q47:** Can construction work take place at night?

**A47:** Yes.

**Q48:** Is armed weapons allowed inside the ANA base for Prime?

**A48:** Contractor must comply with section 01040 of the Solicitation, SECURITY. Specifically, Part 4.0 requires Security Coordination with any Afghan or Coalition Forces and Local Governments that are available, if any, to assist the Contractor on a case-by-case basis and must be approved by the USACE COR.

**Q49:** Is armed weapons allowed inside the ANA base for subcontractors?

**A49:** Contractor must comply with section 01040 of the Solicitation, SECURITY. Specifically, Part 4.0 requires Security Coordination with any Afghan or Coalition Forces and Local Governments that are available, if any, to assist the Contractor on a case-by-case basis and must be approved by the USACE COR.

**Q50:** Is there a requirement to escort the subcontractors onto the base, and if so, what is the ratio of escort/subcontractors?

**A50:** Yes, unless working in prime contractor controlled fenced in area.

**A51:** Is there a US or ISAF Mentor Team on the ANA base? If not, where is the closest ISAF resources?

**A51:** Both US and Italian Mentor Teams live on the base.

**Q52:** Are there medical facilities available on the ANA base? If so, what level?

**A52:** Yes, but first aid level only. FOB Farah has a FST.

**Q53:** Are there badging requirements for the ANA base for Prime/Subcontractors?

**A53:** See question 28.

**Q54:** Is there security data available for recent incidents around the ANA base? And for the routes to the ANA base?

**A54:** Security information can be obtained from Farah PRT TOC or 4-42<sup>nd</sup> TOC. There is only one route to Camp Sayar.

**Q55:** Can a separate (or two) construction ECPs be opened? If so, what will the security requirements be?

**A55:** Yes. Preferred method is to have an ECP for construction/contractor use only. the ECP will have both ANA Guards for security and Contractor provided guards to maintain badge process.

**Q56:** Can private charter helicopters land inside the ANA base?

**A56:** Yes.

**Q57:** Where are the Prime and Subcontractors LSAs be allowed, i.e., inside the ANA base or outside?

**A57:** Preferred location is inside ANA Base. Location must be approved by USACE COR.

**Q58:** Can batch plants be built over the perimeter wall to deliver concrete straight into the ANA base?

**A58:** Yes. See question 35.

**Q59:** Will there be allocated areas for material Laydown yards?

**A59:** Yes. Area must be approved by USACE COR.

60. RFP document 01010 page 4, section 5.3.1 indicates "the construction of the standard buildings listed below shall be done in strict accordance with the plans and specifications furnished, with no changes

made to any feature of work shown in these design drawings and specification, unless otherwise specified."

**Q60A:** Is the contractor responsible for evaluating each of the standard buildings (i.e. Standard Drawings) for typical site adapt design conditions such as snow, seismic, wind which are specific to each location?

**A60A:** Design criteria is already included in the standards. The referenced paragraph clearly states that the KTR is not to alter the standard designs provided.

**Q60B:** If the contractor is responsible for evaluating each of the standard buildings for typical site adapt design conditions, then is the contractor only responsible for the design of those structural members that need to be modified to meet code minimums? Would localized revision drawings be acceptable if modifications are necessary to comply with code minimums or will entirely new complete design drawings be required?

**A60B:** Not applicable. See answer to previous question. No evaluations or alterations to any features of the standard designs are required or allowed. The KTR's design responsibilities are limited to site prep, utilities, paving, grading, etc. to construct the standard facilities and make them operable.

**Q60C:** Please define which deliverables (Standard Drawings, Modifications to Standard Drawings, DOR Design Drawings and/or As-Built Drawings), will require signed and sealed drawings?

**A60C:** As-builts (signed/sealed docs by KTR). KTR submittal requirements are defined in RFP.

61. RFP document 01780A page 2, section 1.2.1.1 indicates the CADD file as-builts will be required.

**Q61A:** Will CADD files be provided by the government for all Standard Drawings?

**A61A:** As-builts CADD drawings are produced by KTR as part of close-out process. CADD drawings for any standardized building provided as a PDF are available to KTR upon request.

**Q61B:** Will As-Built drawings be required for all facilities and site structures that are required to be constructed per Standard Drawings?

**A61B:** As-Built drawings are required for all facilities constructed by KTR whether they are site-adapt or design-build. As stated in answer to earlier question, as-builts requirements are clearly stated in RFP and, or contract clauses added by Contracting.

**Q62:** Would you allow 9 pt. font for tables, chart and graphics?

**A62:** No. See revised Section 00110 and 00120 in this amendment.

**Q63:** Please clarify the difference between "Resources" and "Key Personnel" as referenced in the RFP.

**A63:** See revised Section 00110 and 00120 in this amendment.

**Q64:** Please clarify whether Key Personnel resumes should be one page or two pages in length.

**Q64:** See revised Section 00110 and 00120 in this amendment.

**Q65:** Please clarify whether proposal page margins should be 0.5" or 1.0".

**Q65:** See revised Section 00110 and 00120 in this amendment.

**Q66:** Will the Government please increase the page limit for Volume 1 TAB 4: FACTOR 4 – SECURITY?

**A66:** See revised Section 00110 and 00120 in this amendment.

**SECTION 00110  
INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFEROR- BEST VALUE  
ANA: SITE-ADAPT**

**1.0 GENERAL INFORMATION****1.1 GENERAL DESCRIPTION OF WORK****1.2 MAGNITUDE OF CONTRUCTION****1.3 COPIES OF SOLICITATION DOCUMENTS AND AMENDMENTS****1.4 OFFEROR'S QUESTIONS AND COMMENTS****1.5 SMALL BUSINESS SIZE STANDARD/NAICS CODE****1.6 PROPOSAL EXPENSES AND PRE-CONTRACT COSTS****1.7 PRE-PROPOSAL CONFERENCE / SITE VISIT****1.8 ACCURACY IN PROPOSALS****1.9 DIRECTIONS FOR PROPOSAL SUBMITTALS****1.10 PROPOSAL FORMAT****1.11 JOINT VENTURE PROPOSAL REQUIREMENTS****1.12 SUBCONTRACTORS****FAR CLAUSE REFERENCES**

52.214-34	Submission of Offers in the English Language	APR 1991
52.214-35	Submission Of Offers In U.S. Currency	APR 1991
52.215-1	Instructions to Offerors--Competitive Acquisition	JAN 2004
52.215-20	Alt IV Requirements for Cost or Pricing Data or Information Other Than Cost or Pricing Data (Oct 1997) - Alternate IV	OCT 1997
52.216-1	Type Of Contract	APR 1984
52.217-5	Evaluation Of Options	JUL 1990
52.233-2	Service Of Protest	SEP 2006

52.236-27	Site Visit (Construction)	FEB 1995
52.236-28	Preparation of Proposals--Construction	OCT 1997
52.252-1	Solicitation Provisions Incorporated By Reference	FEB 1998

## **1.0 GENERAL INFORMATION**

When the word ‘Offeror’ is encountered throughout this section, it is intended to mean a company seeking to do business with the Government that submits a proposal in response to this solicitation.

A ‘proposal’ is documentation prepared by the Offeror and submitted to the Government for evaluation purposes in response to this solicitation.

When the word ‘Government’ is encountered throughout this section, it is intended to mean the U.S. Army Corps of Engineers Afghanistan Engineer District-South (AED-S).

### **1.1. GENERAL DESCRIPTION OF WORK**

This Request for Proposals (“RFP”) is for a firm-fixed price type contract used to acquire construction of the 2/207<sup>th</sup> Corps Brigade Expansion Project (“the Project”) for the Afghanistan National Army (ANA) at Camp Sayar, in Farah Province, Afghanistan. The Project is composed of seven (7) kandaks (roughly equivalent to a U.S. Army battalion in size), as well as shared facilities, and all other required facilities, to include utilities infrastructure. The Project Concept Plan is located in the Appendix of this RFP. The Project is defined as the design, materials, labor, and equipment to construct buildings, parking, utilities, and other infrastructure for a population of approximately 5,600 ANA personnel. The specific facilities sought are discussed in greater detail elsewhere in this RFP.

The work includes, but is not limited to: all management, planning, design, material, labor, and equipment necessary to: (a) adapt the Government-provided standard designs included in this RFP to the proposed site; (b) complete any partially-completed designs included in the RFP; (c) prepare designs for ancillary and infrastructure facilities as required by this RFP; and finally (d) construct all utilities, vehicular access, buildings, force protection measures, site security, and other features as referenced herein.

### **1.2. MAGNITUDE OF CONSTRUCTION**

The estimated magnitude of this project is between \$25,000,000 and \$100,000,000.

### **1.3. COPIES OF SOLICITATION DOCUMENTS AND AMENDMENTS**

This Request for Proposal (RFP) will be posted on FedBizOpps website, <https://www.fbo.gov> and on the AED Contracting website, <http://www.aed.usace.army.mil/AES/contracting-sol-date.asp>.

The offeror shall submit in its proposal all required information specified in this solicitation as amended. There will be no public opening of the proposals received as a result of this solicitation.

#### **1.4. OFFEROR'S QUESTIONS AND COMMENTS**

Proposals for this solicitation will be accepted until the date and time indicated on Standard Form 1442. Prospective Offerors should submit inquiries related to this solicitation in writing by letter or e-mail to:

U.S. Army Corps of Engineers (USACE)  
Afghanistan Engineer District-South (AED-S)  
Kandahar District, Attention: John M. Perez  
Kandahar Air Field  
Building No. 720-E  
Kandahar, Afghanistan  
E-MAIL ADDRESS: [john.m.perez@usace.army.mil](mailto:john.m.perez@usace.army.mil) AND  
[TAS.Contracting@usace.army.mil](mailto:TAS.Contracting@usace.army.mil)

Please include the solicitation number, and project title with your questions. Written inquiries must be received by this office not later than 10 calendar days prior to the date set for receipt of offers. **TELEPHONE INQUIRIES WILL NOT BE ACCEPTED.**

Oral explanations or instructions are not binding. Any information given to an Offeror which impacts the solicitation and/or offer will be given in the form of a written amendment to the solicitation.

As this is a competitive negotiation acquisition, there is no public bid opening and no information will be given out as to the number of Offerors or the results of the competition until all awards are made.

#### **1.5. SMALL BUSINESS SIZE STANDARD/NAICS CODE**

See FAR 52.204-8 for the small business size standard/NAICS Code.

#### **1.6. PROPOSAL EXPENSES AND PRE-CONTRACT COSTS**

The Government will not pay, as a direct charge, any costs incurred in the preparation and submission of a proposal.

## **1.7. PREPROPOSAL CONFERENCE / SITE VISIT**

An organized site visit will be held on 2 February, 2011 at 1500 hours. Vendors shall not visit the site on their own schedule. POC for access approval is Donny Davidson, [Donny.D.Davidson@usace.army.mil](mailto:Donny.D.Davidson@usace.army.mil). All prospective attendees must register with POC to attend the site visit. Because space is limited, only two (2) representatives per company will be admitted. If you are not registered, you will not be admitted onto the site. You must register no later than 30 January 2011..

Please plan to arrive early, as it may take time to be processed and screened through the security checkpoint. All attendees must possess a Government issued Identification Document such as National ID Card, CAC Card, Passport, etc. Security will begin screening attendees at 13:00 (1:00 PM). If you are not registered, security will not admit you.

**IMPORTANT NOTES.** (1) Remarks and explanations addressed during the site visit shall not qualify or alter the terms and conditions of the solicitation. (2) The terms and conditions of the solicitation remain unchanged unless the solicitation is formally amended in writing.

## **1.8. ACCURACY IN PROPOSALS**

Proposals must set forth full, accurate, and complete information as required by this RFP (including attachments). The penalty for making false statements is prescribed in 18 U.S.C. 1001.

## **1.9. DIRECTIONS FOR PROPOSAL SUBMITTALS**

### *1.9.1. MAILED OFFERS*

Offers must be in sealed envelopes/packages, marked and addressed as follows:

#### MARK PACKAGES:

Solicitation No.	(*Fill-in correct solicitation number)
Offer Closing Date:	(*Fill-in correct DATE)
Offer Closing Time: 3:00 p.m.	(LOCAL Kandahar TIME)

#### ADDRESS PACKAGES TO:

U.S. Army Corps of Engineers (USACE)  
 Afghanistan Engineer District-South (AED-S)  
 Kandahar District, Attention: John M. Perez  
 Kandahar Air Field  
 Building No. 720-E  
 Kandahar, Afghanistan

Special Instructions Pertaining to Hand Carried Offers: Hand-carried offers must be delivered to the USACE-AES offices, Afghanistan Engineer District-South, Kandahar, Afghanistan. Offerors who desire to hand deliver their offers must contact John Perez via email ([john.m.perez@usace.army.mil](mailto:john.m.perez@usace.army.mil) AND [TAS.Contracting@usace.army.mil](mailto:TAS.Contracting@usace.army.mil)) no later than one day prior to the proposal due date in order to coordinate delivery.

Failure to coordinate the delivery of hand carried offers prior to the due date may result in the proposal being received late and thereby unavailable for consideration for award.

### *1.9.2. ELECTRONIC OFFERS*

**Electronic (softcopy) proposals (submitted as attachments to emails) are acceptable and PREFERRED.**

FAXED PROPOSALS, MODIFICATIONS THERETO, OR CANCELLATIONS WILL NOT BE ACCEPTED. Any written notice to withdraw an offer sent to this office must be received in the office designated in the RFP for receipt of offers not later than the exact date and time set for receipt of proposals. Proposal shall be in PDF format for 8” x 11” paper. Proposal shall be broken out into two (2) files by volume. All price information shall be included on Volume 2 only. E-mail the proposal to John Perez ([john.m.perez@usace.army.mil](mailto:john.m.perez@usace.army.mil) AND [TAS.Contracting@usace.army.mil](mailto:TAS.Contracting@usace.army.mil)) .

### **1.10. PROPOSALS FORMAT:**

a. Proposals shall be submitted in the following format:

**VOLUME 1 – Technical Proposal-** **1** (Original) **3** (Copies)

FACTOR 1 –Experience

FACTOR 2 - Management and Performance Management

Sub-factor 1. Management Plan

Sub-factor 2. Key Personnel

Sub-factor 3. Performance of Work by the Contractor

Sub-factor 4. Initial/Preliminary Schedule

FACTOR 3– Security

FACTOR 4 – Past Performance

Name, Address, DUNS, CAGE and TAX Identification Number of the Contractor submitting the proposal (If you do not currently have a DUNS number, please note this in your documentation).

**VOLUME 2– Price Proposal and Administrative Submission- 1 (Original) 1 (Copies)****FACTOR 5 – Price Proposal**

- SF1442, Solicitation offer and award
  - Representation and Certifications, Section 00600
  - All Amendments (SF1442)
  - Offeror’s e-mail address and cell phone number
- 
- Name, Address, DUNS, CAGE and TAX Identification Number of the Contractor submitting the proposal (If you do not currently have a DUNS number, please note this in your documentation).
- b. Failure to submit these documents will result in rejection of the proposal without further consideration. The Government will not make assumptions concerning intent, capabilities, or experience. Clear identification of proposal details shall be the sole responsibility of the Offeror. The Government will reject incomplete proposals after initial evaluation without further consideration. Therefore the proposal shall meet the following basic requirements:
- c. Additional Requirements.
- (1) The Proposal shall be typed and submitted in English, and easy to read. All pages shall be numbered and correlate to proposal index.
  - (2) Each Offeror must submit both a Price Proposal and a Technical Proposal. The Price Proposal and the Technical Proposal must be submitted as separate volumes. **DO NOT MIX CONTENTS OF VOLUME 1 AND VOLUME 2 IN THE SAME BINDER.** The outside of each separate volume must be clearly marked to indicate its contents; and the identity of the Offeror including DUNS number. Additionally, clearly identify the “original” cost/price proposal and the “original” technical proposal on the outside cover.
  - (3) Both the Price Proposal and the Technical Proposal must be received by the closing date and time set for receipt of proposals.
  - (4) No dollar amounts from the Price Proposal are to be included in the Technical Proposal.
  - (5) All information intended to be evaluated as part of the Technical Proposal must be submitted as part of the Technical Proposal. Do not cross-reference similar material in the Price Proposal, or vice versa. Also, do not include links to websites in lieu of incorporating information into your proposal.
  - (6) Do not include exceptions to the terms and conditions of the solicitation in either the technical or price proposal. Should the offer include any standard company terms and conditions that conflict with the terms and conditions of the solicitation, the offer may be

determined "unacceptable" and thus ineligible for award. Should the Offeror have any questions related to specific terms and conditions, these should be resolved prior to submission of the offer. Notwithstanding the above, the Offeror must clearly describe in the Proposal Cover Sheet submitted with the Price Proposal any exceptions to the contractual and/or technical terms and conditions of the solicitation contained in the Offer.

(7) Failure to submit required documents or failing to complete them properly will result in rejection of the offer without further evaluation. Therefore, Offerors are urged to follow instructions and speak with the Contracting Officer if instructions are not understood.

d. Discussions. The Government **does not** intend to enter into discussions with Offerors prior to determining those contractors within the competitive range, in accordance with FAR 52.215-1, Instructions to Offerors—Competitive Acquisitions.

e. Additional Instructions.

(1) Submit only the hard-copy paper documents specifically authorized and/or required elsewhere in this section. Do not submit excess information, to include audio-visual materials, electronic media, etc.

(2) Use only 8 ½ by 11 inch paper or A4 paper for hard copy submissions, unless another paper size is specifically authorized elsewhere in this section for a particular submission. Do not use fold-outs (e.g., 11" x 14" or 11" x 17" sheets) unless specifically authorized in this section for a particular submission. Do not use a font size smaller than 11, an unusual font style such as script, or condensed print for any submission. All page margins must be at least 1 inch wide, but may include headers and footers. All pages shall be numbered and correlate to proposal index.

(3) The preferred method for assembling your proposals is to use three-ring binders. Do not use spring clamps or exceed the recommended capacity of the fastener or binder. Do not use plastic multi-hole/spiral binding systems, heat binding systems, or other systems which do not facilitate the ready insertion of additional pages. Do not include loose papers.

(4) "Confidential" projects cannot be submitted to demonstrate capability unless all of the information required for evaluation as specified herein can be provided to the Government as part of the Offeror's technical proposal. Offerors that include in their proposals information they do not want disclosed to the public for any purpose, or used by the Government except for evaluation purposes, must be clearly marked in accordance with the instructions at FAR 52.215-1, "Instructions to Offerors—Competitive Acquisition", paragraph (e), "Restriction on disclosure and use of data".

(5) In the case of an Offeror that is part of a large, multi-segmented business concern, provide information directly pertaining to the specific segment of the business concern (i.e., the division, group, unit, etc.) that will perform work under the prospective contract.

(6) For submissions with page limitations, the pages will be counted as follows: One side of the paper is one page; information on both the back and front of one sheet of paper will be counted as two pages. Where authorized, fold-out pages (11" x 14" or 11" x 17") will count as one page. Pages furnished for organizational purposes only, such as a "Table of Contents" or

divider tabs, are not included in the page limitation. The technical proposal has a page limitation; the page limit is no more than 80 pages. There is no page limits set for the price proposal. However, limit your response to only information required by this solicitation. Excess information will not be considered in the Government's evaluation.

### **1.11. JOINT VENTURES**

A company that is part of a Joint Venture must submit a legally binding joint venture agreement. The Government will not evaluate the capability of any contractors that are not included in the Joint Venture agreement. Joint Ventures must include a copy of the legal joint venture signed by an authorized officer from each of the firms comprising the Joint Venture with the chief executive of each entity identified and must be translated into English, if the original agreement is in a language other than English.

If submitting a proposal as a Joint Venture, the experience, past performance, and management approach of each of the Joint Venture Partners can be submitted for the Joint Venture Entity. The experience for each Joint Venture Partner will be considered the experience of the Joint Venture entity. Joint ventures shall submit the following additional documentation regarding their business entities:

- a. A copy of their Joint Venture agreement in English.
- b. A detailed statement outlining the following in terms of percentages, where appropriate.
  - (1) The relationship of the joint venture parties in terms of business ownership, capital contribution, and profit distribution or loss sharing.
  - (2) The management approach of the joint venture in terms of who will conduct, direct, supervise and control the project and have custody and control of the assets of the joint venture and perform the duties necessary to complete the work.
  - (3) The structure of the joint venture and decision-ranking responsibilities of the joint venture parties in terms of who will control the manner and method of performance of the work.
  - (4) Identification of the key personnel having authority to legally bind the joint venture to subcontracts and state who will provide or contract for the labor and materials for the joint venture.
  - (5) Identification of the party maintaining the joint venture bank accounts for the payment of all expenses and the deposits of all receipts, keep the books and records, and pay applicable taxes for the joint venture.
  - (6) Identification of the party furnishing the facilities, such as office supplies and telephone service.
  - (7) Identification of party having overall control of the joint venture.

Other sections of the proposal shall identify, where appropriate, whether key personnel are employees of the individual joint venture parties and identify the party, or hired as employees of the joint venture.

If one of the joint venture parties possesses relevant experience and/or past performance, the experience and/or past performance of that firm will be considered as the experience and/or past performance of the joint venture.

A complete and legally binding document with all the information required under this section titled "Joint Ventures" shall be included. This submission will not count against any page limitation specified herein.

### **1.1.2. SUBCONTRACTORS**

If an Offeror wishes to be credited with a subcontractor or supplier, i.e. a firm that is not the prime contractor or part of the joint venture, a letter of commitment signed by the subcontractor and the prime contractor must be submitted. The commitment letter must be submitted even if the firm is in some way related to a joint venture partner (for example, the subcontractor is subsidiary of a joint venture partner, or a subsidiary of a firm to which the joint venture partner is also a subsidiary). If an Offeror submits projects demonstrating experience by a subcontractor, a subsidiary, or a supplier, as opposed to the prime or one of the joint venture partners, the Offeror MUST submit a signed letter of commitment from the contractor who performed and completed the work. If a letter of commitment is not submitted, the experience will not be considered.  
**Letters of Commitment shall be included in Volume I, Factor 1, Experience.**

**SECTION 00120**  
**PROPOSAL EVALUATION FACTORS FOR CONTRACT AWARD**  
**ANA: SITE ADAPT**  
**BEST VALUE**

**1. DEFINITIONS**

- a. *Deficiency.* A material failure of a proposal to meet a Government requirement or a combination of significant weaknesses in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level.
- b. *Weakness.* A flaw in the proposal that increases the risk of unsuccessful contract performance.
- c. *Significant Weakness.* A flaw in the proposal that appreciably increases the risk of unsuccessful contract performance.
- d. *Strength.* Any aspect of a proposal that, when judged against a stated evaluation criterion, enhances the merit of the proposal or increases the probability of successful performance of the contract.
- e. *Significant Strength.* A significant strength appreciably enhances the merit of a proposal or appreciably enhances the probability of successful contract performance.
- f. *Uncertainty.* Any aspect of the proposal for which the intent of the Offeror is unclear because there may be more than one way to interpret the offer or because inconsistencies in the offer indicate that there may be an error, omission or mistake. Examples include a mistake in calculation or measurement and contradictory statements.
- g. *Outstanding.* A proposal that satisfies all of the Government's requirements with extensive detail to indicate feasibility of the approach and shows a thorough understanding of the problems and offers numerous significant strengths, which are not offset by weaknesses, with an overall low degree of risk in meeting the Government's requirements.
- h. *Good.* A proposal that satisfies all of the Government's requirements with adequate detail to indicate feasibility of the approach and shows an understanding of the problems and offers some significant strengths or numerous minor strengths, which are not offset by weaknesses, with an overall low to moderate degree of risk in meeting the Government's requirements.
- i. *Acceptable.* A proposal that satisfies all of the Government's requirements with minimal detail to indicate feasibility of the approach and shows a minimal understanding of the problems, with an overall moderate to high degree of risk in meeting the Government's requirements.
- j. *Marginal.* A proposal that satisfies all of the Government's requirements with minimum detail to indicate feasibility of approach and shows a minimal understanding of the problem with an overall high degree of risk in meeting the Government's requirement.

k. *Susceptible to Being Made Acceptable*. An approach which, as initially proposed, cannot be rated Marginal because of a minor error(s), omission(s) or deficiency(ies) which is capable of being corrected without a major rewrite or revision of the proposal.

l. *Unacceptable*. A proposal that contains a major error(s), omission(s) or deficiency(ies) that indicates a lack of understanding of the problems or an approach that cannot be expected to meet requirements or involves a very high risk; and none of these conditions can be corrected without a major rewrite or revision of the proposal.

## **2. ELIGIBILITY FOR CONTRACT AWARD**

In accordance with the FAR, no contract shall be entered into unless the contracting officer ensures that all requirements of law, executive orders, regulations, and all other applicable procedures, including clearances and approvals, have been met. This includes the FAR requirement that no award shall be made unless the contracting officer makes an affirmative determination of responsibility. To be determined responsible, a prospective contractor must meet the general standards in FAR Part 9 and any special standards set forth in the solicitation.

## **3. SOURCE SELECTION USING THE TRADEOFF PROCESS (BEST VALUE)**

The Government will select the proposal of the responsible offeror that represents the best value to the Government by using the trade-off process described in FAR Part 15. This process permits tradeoffs between cost/price and technical (“non-cost”) factors and allows the Government to accept other than the lowest priced offer. The award decision will be based on a comparative assessment of proposals against all source selection criteria in the solicitation.

In evaluating proposals, the Government will consider the following four non-pricing evaluation factors: *Experience, Management and Performance Management, Security and Past Performance*. In addition to these non-price factors, the Government will also evaluate the Offeror’s price proposal. Pricing will be evaluated in accordance with balance, completeness and reasonableness criteria that are described below, as well as the amount itself.

Each proposal shall be evaluated against the solicitation Request for Proposal (RFP) requirements, assessing the strengths, weaknesses and associated risks, and deficiencies of each proposal in light of the evaluation factors and sub-factors as described in the solicitation. This shall be done in such a manner as to assess the value of the technical features of each proposal in conjunction with the proposed costs to the Government. Implicit in this process is the Government’s willingness to accept other than the lowest priced offer, if the added benefits of a higher priced offer outweigh the additional cost or price involved.

The Government will include in its non-pricing review the identification of (i) *significant strengths*, (ii) *strengths*, (iii) *significant weaknesses*, (iv) *weaknesses*, (v) *associated risks* with the noted weaknesses and (vi) *deficiencies*. These characteristics will be considered in making a final determination regarding which offeror will be selected for the award of the contract.

All non-pricing evaluation criteria shall be evaluated using *reasoned judgment* that results in the assignment of adjective ratings as follows: *outstanding, good, acceptable, marginal, susceptible to being made acceptable* or *unacceptable*. In the case of an offeror that does not have a record of relevant past performance or for whom information on past performance is not available, the offeror may not be evaluated favorably or unfavorably on past performance. In situations of this kind, the adjective rating of *neutral* will be applied to the evaluation factor of *Past Performance*. However, failure or inability of an offeror to provide past performance information does not preclude the Government from obtaining on its own past performance information pertaining to the offeror involved.

The Government will not make a contract award to an offeror whose superior non-pricing features causes the total cost of the Project to become unreasonably high. Nor is the Government willing to make a contract award to an offeror submitting the lowest price if the non-pricing features of its proposal indicate a reasonable likelihood that successful Project completion will not occur due to an unreasonably low price. An unsuccessful Project would be a Project that, among other things, fails to meet acceptable quality standards of work in a timely and safe manner at a reasonable cost.

There may be contained within non-pricing evaluation factors and sub-factors certain mandatory or minimum requirements to be met for evaluation. There are also certain documents required for submission in support of the described factors and sub-factors. Failure to satisfy any mandatory or minimum requirement with regard to a factor or sub-factor may result in a determination that an offer is *unacceptable*. A final determination that an offer is *unacceptable* means that a contract award to the offeror involved cannot be made unless there are extraordinary extenuating circumstances present that are deemed to be in the Government's best interest to take into account.

Use of the words "will," "shall" or "must" appearing in the solicitation evaluation criteria indicates mandatory requirements for which failure to comply, at the time and date for submission of proposals, may result in the offeror involved being disqualified from consideration for a contract award, unless the Government elects to initiate discussions with some or all of the offerors, in accordance with appropriate provisions of the Federal Acquisition Regulation (FAR). Failure to comply with non-pricing or pricing requirements that are annotated with the words "can", "might", or "may" might result in a lowering of an offeror's non-pricing ratings involved and may have significant effect upon an offeror being selected for the contract award.

The Government intends to award a contract without discussions but reserves the right to hold discussions if the Government determines that to do so would be in its best interests.

Each proposal should be submitted in a format that is representative of the items to be evaluated in the order that they are described below.

#### **4. RELATIVE IMPORTANCE OF PRICE TO THE TECHNICAL EVALUATION FACTORS**

As referenced, the Government will evaluate the Offeror's proposal against the following four non-pricing evaluation factors:

- *Experience*
- *Management and Performance Management*
- *Security*; and
- *Past Performance*.

All four non-price evaluation factors, when combined together, are more important than price.

Among the non-price evaluation factors, Experience is more important than any other individual non-price factors (*Management and Performance Management*; *Security*; and *Past Performance*). The *Management and Performance Management* and *Past Performance* factors are equal in importance to one another. The *Management and Performance Management* and *Past Performance* factors are each individually more important than the *Security* factor.

All four sub-factors under the *Management and Performance Management* Factor are equal in importance with one another.

## **5. EVALUATION OF THE PRICE PROPOSALS**

Price will be evaluated and considered as a separate factor, but it will not be scored or combined with other aspects of the proposal evaluation. The proposed prices will be analyzed for reasonableness. They may also be analyzed to determine whether they are realistic for the work to be performed; reflect a clear understanding of the requirements; and are consistent with the Offeror's Technical Proposal. Additionally, all offers will be analyzed for unbalanced pricing.

The price will be used, along with the technical evaluation, to make selection for award. Since evaluation of the price proposal will represent a portion of the total evaluation, it is possible that an offeror might not be selected for award because of unreasonable, unrealistic, or incomplete price proposal information. The Government will evaluate the format and clarity of the price proposal.

The Government will evaluate proposed price offers in order to identify risks to the Government based upon demonstration that:

- (a) The offeror can successfully perform at the proposed price.
- (b) The prices are balanced. *Unbalanced pricing* exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly over or understated as indicated by the application of cost or price analysis techniques.
- (c) The proposal is complete. As to price, *Completeness* is the degree to which an offeror has priced all aspects of the work to be performed as defined by the Government furnished Proposal Schedule. The proposed prices shall include all costs necessary to satisfy the requirements of the

Project SOW, to include overhead, profit, any escalation, inflation and subcontractor administration.

(d) The proposal is reasonable. As to price, *Reasonableness* has to do with whether an offeror's proposed prices compare favorably against the Independent Government Estimate (IGE) as well as against the proposed prices submitted by the other offerors.

(e) The Government will make a determination of the likelihood of an offeror's ability to successfully perform at the proposed prices.

## **6. OTHER CONSIDERATIONS**

The Contracting Officer will consider several factors in the selection process which are important, but not quantified, such as:

(1) Agreement by the offeror, without reservation or exception, to all general and special contract provisions and clauses.

(2) Determination of responsibility of the contractor by the Contracting Officer in accordance with the provisions of the Federal Acquisition Regulation, Part 9.1. In order to be determined responsible, a prospective contractor must:

(a) Have adequate financial resources to perform the contract or the ability to obtain them.

(b) Be able to comply with the required or proposed delivery or performance schedule taking into consideration all existing commercial and Governmental business commitments.

(c) Have a satisfactory performance record.

(d) Have a satisfactory record of integrity and business ethics.

(e) Have the necessary organization, experience, accounting and operational controls, and technical skills, or the ability to obtain them.

(f) Have the necessary production, construction, and technical equipment and facilities, or the ability to obtain them.

(g) Be otherwise qualified and eligible to receive an award under applicable laws and regulations.

## **7. EVALUATION OF THE TECHNICAL PROPOSAL.**

The Technical Proposal will be evaluated based on the following evaluation criteria:

## **A. FACTOR 1: EXPERIENCE:**

The Government is interested in the Offeror's experience as a prime contractor on previous construction or design-build projects.

An Offeror's experience will be evaluated in order to ensure that an offeror possesses the necessary expertise to successfully perform construction of the Project. Experience information should also be provided for its subcontractors where the on-site subcontracting effort is twenty percent or more of the onsite management and construction work.

The Government will not consider in the evaluation and selection processes experience information pertaining to firms that would have no actual hands-on involvement in an offeror's performance of the Project. Examples of this would be the providing of experience information pertaining to parent or sister companies and firms that are not actually involved in the performance of the solicitation work. If such affiliated firms will participate, the offer must clearly specify so.

### *1. MINIMUM THRESHOLD.*

**At least one project must have awarded valued at over \$30,000,000.00 and must have been completed within the last 5 years. Contractor cannot combine separate contracts or task orders to meet the \$30,000,000.00 requirement. If no project experience is submitted that meets this requirement, the entire proposal will be disqualified from further consideration.**

### *2. AREAS OF INTEREST.*

An offeror should identify at least three, but no more than six, construction or design-build projects (that are preferably of similar dollar value as the solicitation project) performed during the last six years and that contain work that is similar to the types of work to be performed in accordance with the solicitation scope of work. The following information should be provided concerning each of these projects: project name; description of the project involved; description of the work actually performed by an offeror or its subcontractor(s); whether the offeror or subcontractor was the prime contractor or a subcontractor on that project; location of the project; when the project was completed (if not completed, current progress percentage); and dollar value of the work actually performed by the offeror or its subcontractor.

The Government will assign higher ratings for experience where an Offeror provides experience examples for at least two (2) projects which show experience in the construction of facilities utilizing K-Span (or other formed arched steel) building methods. The K-Span experience of a subcontractor which has sign a letter of commitment with offeror will also be considered. Such letter of commitment shall be included in the experience portion of the proposal.

The Government will assign higher ratings for experience pertaining to projects performed in Afghanistan or Iraq.

More weight will be given in the evaluation process for experience pertaining to projects where the scopes of the work performed were essentially the same as the solicitation Project work, where pertinent experience information has been provided for more than three projects and where the experience presented involves projects performed within the last three years.

Contact information should be provided for customer or client personnel with no affiliation to the Offeror that are directly familiar with the Offeror's performance on the projects submitted as examples of its experience. Contact information should include names and positions for the customer and client personnel identified along with their e-mail addresses (the preferred means of contact) and or telephone/facsimile numbers.

## **B. FACTOR 2- MANAGEMENT AND PERFORMANCE MANAGEMENT:**

### **Sub-factor 1 – MANAGEMENT PLAN:**

The Government will review the Offeror's proposed plan for managing all phases of the Project verifying the intent to complete the Project on schedule. All elements outlined herein must be included in the plan in order to receive a rating of "Acceptable" for this sub-factor:

The offeror must provide a list of its major subcontractors (if any) and the specific work each will accomplish. The contractor must state whether or not it has previously teamed with a specific subcontractor and successfully completed the work on time. The contractor must discuss how subcontractors will be integrated into the Project and how they will be controlled (as it relates to timely completion and quality of work).

If subcontractors are used, the contractor must provide a letter of commitment from each subcontractor indicating their availability and intent to perform work on the Project.

The offeror must provide a Management Organizational Flow Chart, which includes detailed information concerning Project Management, Construction, Construction Quality Control (CQC), and Safety. The chart must clearly indicate lines of authority and responsibilities for each of the positions indicated.

The offeror must describe his plan to control time during construction to meet the Project completion date and specify methods to be used in an effort to regain schedule should it slip.

The offeror must provide a general discussion of his Project Quality Control Plan (QCP), specifically addressing how quality will be assured on the Project.

### **Sub-factor 2 - KEY PERSONNEL:**

The offeror must submit resumes for the following key personnel:

- Project Manager for Design;
- Project Manager for Construction;

- Safety Officer;
- Quality Control Manager;
- Project Scheduler;
- Senior Electrical Engineer;
- Senior Mechanical Engineer;
- Senior Civil Engineer; and
- Construction Superintendent

All resumes must include the following information, and must not exceed two pages:

- Name and title;
- Project assignment;
- Name of firm with which associated;
- Years experience with this firm and with other firms;
- Education degree(s), year, institution, specialization, if applicable;
- Active professional registration, year first registered, if applicable; and
- Other experience and qualifications relevant to same/similar work required under this contract.

The following key personnel must have degrees in the required disciplines:

- Design and Construction Project Managers – Architectural or Engineering Degree in any discipline;
- Senior Electrical Engineer – Electrical Engineering Degree;
- Senior Mechanical Engineering – Mechanical Engineering Degree;
- Senior Civil Engineer – Civil Engineering Degree;
- Project Scheduler – Degree in any Engineering discipline or 4-year Construction Management degree;

ALL key personnel shall have a minimum of five (5) years of professional experience in that field. For example, a Civil Engineer must have a degree in Civil Engineering and 5 years of professional civil engineering experience.

The Senior Electrical Engineer, Senior Mechanical Engineer, and Senior Civil Engineer shall possess an Active professional registration in their home of record, if applicable to the jurisdiction from which they obtained their degree.

The Government will review the resumes provided in response to this sub-factor. Offerors must meet all of the following standards to receive a rating of “Acceptable” on this factor.

#### *MINIMUM THRESHOLD*

**Failure to provide the required resumes in the prescribed format, explicitly demonstrating the required education and length of experience will result in a rating of “Unacceptable” and elimination from further consideration for contract award.**

**Sub-factor 3 - PERFORMANCE OF WORK BY THE CONTRACTOR:**

The offeror must convincingly demonstrate how the required percentage of work will be met to receive a rating of “Acceptable” or higher for this sub-factor.

The Government will review the offeror’s description of how they will achieve the stated percentage of work in accordance with the contract clause, by either self-performing specific features of work, providing materials to be incorporated in the works, providing a list of owned equipment to be charged against the Project to meet the percentage identified in Contract Clause 52.236-1 Performance of Work by the Contractor (Apr 1984).

**Sub-factor 4: INITIAL/PRELIMINARY SCHEDULE:**

An offeror shall provide its proposed initial/preliminary schedule that is required by this solicitation. The schedule shall depict required activities and duration. Cost loading of activities shall not be shown. Offerors are to address all administrative, mobilization, and site adaptation/design/construction activities to be performed.

The Government will evaluate the completeness of the schedule, proposed activity durations, and logic of the activities included in the schedule. This schedule may be incorporated into the successful offeror’s contract at the discretion of the Contracting Officer.

The offeror must provide a detailed schedule showing the major components of work and the critical path in order to meet the performance period. Schedule should show a clear understanding of the Project and all major components of the work.

Schedule shall be shown in tabular method and Gantt chart.

**C. FACTOR 3: SECURITY:**

The Offeror must provide a summary draft Security Plan specific to the geographic area of the Project location. The plan must discuss how the specific requirements documented in Technical Specification §01040, *Security*, will be met. The plan must specifically address the Offeror’s plan to hire, and train, the security force; and a description of its employee vetting/screening process. The Offeror must provide either a letter of commitment from a licensed Private Security Contractor (PSC) or make note of its intention to request to self-perform security functions. A

The Government will review the offeror’s summary draft security plan describing how they intend to meet the specific requirements found in Specification §01040, *Security*

**D. FACTOR 4: PAST PERFORMANCE:**

The Government will review the Project “Past Performance Questionnaire” forms (attached at end of this Section) submitted for each of the projects used to demonstrate the Offeror’s EXPERIENCE as referenced in Factor 1. The following must be met to receive an “Acceptable” rating:

The questionnaire must be forwarded to John Perez via email ([john.m.perez@usace.army.mil](mailto:john.m.perez@usace.army.mil) AND [TAS.Contracting@usace.army.mil](mailto:TAS.Contracting@usace.army.mil)) by the person completing the evaluation and NOT directly from the offeror.

However, it is the offeror’s responsibility to ensure the past performance questionnaire is completed in its entirety and received by the Government not later than the proposal due date. Questionnaires received after the proposal due date **may** not be considered.

The Contractor Performance Assessment Reporting System (to include ACASS, CCASS, and CPARS) may be utilized to validate past performance ratings on Department of Defense contracts, as well as any other past performance information source the Government deems necessary to evaluate a contractor’s past performance.

The US Army Corps of Engineers, Afghanistan Engineer District-South, maintains final evaluations of Offeror’s performance in the Resident Management System (RMS), hard copies in contract files, and previous past performance evaluations conducted by the Government. Any and all of this information may be used when evaluating past performance of Offerors if it is determined to be recent and relevant by the Contracting Officer.

The Government may use the list of projects under way, and other information, to contact references provided as part of Factor 1 – Experience, or any other sources, for information regarding the offeror’s past performance on projects and for the purposes of assessing and verifying the scope of the work performed.

**Offerors shall provide accurate, current, and complete contact information for references provided in the past performance worksheet. Failure to meet all the requirements under this factor will result in a rating of “Unacceptable” for this factor.**

## **8. GENERAL TECHNICAL CRITERIA**

- a. Material omission(s) may cause the technical proposal to be rejected as unacceptable.
- b. Proposals which are generic, vague, or lacking in detail may be considered unacceptable. The offeror’s failure to include information that the Government has indicated should be included may result in the proposal being found deficient if inadequate detail is provided.
- c. The Government cannot make award based on a deficient offer. Therefore, receipt of a rating of “Unacceptable” for any factor or sub-factor will make the offer ineligible for award, unless the Government elects to enter into discussions with that Offeror and all deficiencies are remedied in a revised proposal.

## Past Performance Questionnaire Form

<b>Contractor Name:</b>	
<b>Project Title:</b>	
<b>Contract Number and Location:</b>	
<b>Period of Performance:</b>	
<b>Approximate Dollar Value:</b>	
<b>Name, Title, Email Address Of Person Completing This Evaluation</b>	
<b>Brief Description of Project</b>	

1. Overall, how would you rate the quality of work provided?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
2. Overall, how would you rate the timeliness of the work performed?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
3. How would you rate the cost effectiveness of work performed?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
4. How would you rate performance providing a safe working environment?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
5. How would you rate overall cooperation of the contractor?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
6. How would you rate overall commitment to customer satisfaction?
 

<input type="checkbox"/> Outstanding	<input type="checkbox"/> Marginal
<input type="checkbox"/> Good	<input type="checkbox"/> Unacceptable
<input type="checkbox"/> Satisfactory	
  
7. If you had the opportunity would you hire or work with this contractor again?
 

<input type="checkbox"/> Yes	<input type="checkbox"/> No
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**8. Overall rating for the entire project?**

**Outstanding**

**Good**

**Satisfactory**

**Marginal**

**Unacceptable**

**9. Additional Comments** (Please continue on a separate page if necessary):

**SECTION 01015**  
**TECHNICAL REQUIREMENTS**

FROM:

**3.12 K-SPAN COLD-FORMED LIGHT GAUGE STEEL ARCHES**

Cold-formed light gage steel K-span arch structures shall be constructed with one or a combination of M.I.C. Industries, Inc. ABM or UBM building machines or equivalent building machines.

M.I.C. Industries, Inc.  
11911 Freedom Drive  
Reston, Virginia 20190,USA  
[abm@micindustries.com](mailto:abm@micindustries.com)

Fabrication shall be in accordance with the building machine manufacturer's recommendations. Finite element models and design calculations for cold-formed steel K-span shapes shall use effective section properties to account for localized buckling. Structural analysis and design calculations for K-span arch type structures shall use the building machine manufacturer's proprietary finite element software when available. Thickness of S-span sheet metal shall be as required by design in accordance with manufacturers recommendation for span of K-span, but in no case shall thickness be less than 1 mm.

TO:

**3.12 K-SPAN COLD-FORMED LIGHT GAUGE STEEL ARCHES**

Cold-formed light gage steel K-span arch structures, or their equivalent, shall be constructed with the appropriate rolled steel arch forming machine. Fabrication shall be in accordance with the building machine manufacturer's recommendations. Finite element models and design calculations for cold-formed steel K-span shapes shall use effective section properties to account for localized buckling. Structural analysis and design calculations for K-span arch type structures shall use the building machine manufacturer's proprietary finite element software when available. Thickness of sheet metal shall be as required by design in accordance with manufacturers recommendation for span of K-span, but in no case shall thickness be less than 1 mm.

**(End of Summary of Changes)**